## PwC and Salesforce

# AI Activation Path for Agentforce



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Establish a human-centered GenAI strategy leveraging PwC's industry and AI experience to help boost business outcomes with Agentforce.

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#### Agentforce Activation Workshop

Our Agentforce Activation Workshops can bring together industry leaders, AI specialists, and key client stakeholders to help develop a businessoutcome centric approach to accelerate clients' AI journey.

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Highly collaborative format combined with interactive Salesforce demos bringing visions to life powered with PwC's tech-enabled solutions.

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Emphasis on cohesive solutioning with IT and business personnel to define specific use cases, identify key data needs and create an industry library of Agentforce use-cases to serve as an acceleration for clients Gen AI roadmap.

> 5-Hour Workshop PwC investment in client

## Agentforce Activation POD

Agentforce POD of 3 skilled PwC resources in Sales and /Service excellence to define and design use-cases and help execute rapid value delivery through real-time activation of 1-2 Agentforce usecases, as defined in the activation workshop.

Design user experience journeys, data needs, coupled with configuration and light customizations to bring the use-cases to life in client's test environments delivering immediate outcomes.

Deliver Sales and Service Agentforce use-cases to plug into clients' GenAl initiatives, creating immediate value by delivering Al/automation for key sales and service processes.

**5-Week Implementation** 

### Key Client Outcomes

- Thorough understanding of Agentforce and its business and technical implications for client's organization.
- ✓ Identify key value-led use cases for Agentforce journeys, defined road map and identification of quick wins.
- ✓ Proven strategies and operating models to execute and scale GenAl across client's enterprise.
- An industry library of Agentforce use cases prepared by PwC which can serve as an acceleration for clients' GenAI business needs.
- ✓ Defined Agentforce use-cases (1-2) deployed within 5 weeks.

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